

Profile of Philip Schade



= ++90 / 533 / 225 – 4542,



= cdi@cdi-international.com



= ++90 / 212 / 281 – 0260,



= ++90 / 212 / XXXXXXXX



= philipschade

<http://www.linkedin.com/pub/philip-schade/3/1b5/10b>,



http://www.youtube.com/watch?feature=player_embedded&v=XjSxkID4oQc



PROFESSIONAL EXPERIENCE:

08/1999 – Present

**PS Executive Hotel Recruitment & Consulting
Istanbul, Turkey**

www.haystaxglobalnetwork.com

Building up an Executive Recruitment & Consultancy Company serving the Hotel- & Airline Industry with main focus on the Middle East, Turkey and to a minor extend on Asia and Europe, total of 4 employees.

11/2003 - Present

Career Development International (CDI)

Akcam Sokak 20/2, 4. Levent 34330 – Istanbul, Turkey

Phone: + 90 (212) 281 02 60 (pbx) • +90 (212) 283 56 13 • e-mail: cdi@cdi-international.com

Strategic Partner of ESI Global Network with partners in Abu Dhabi, Istanbul, Los Angeles, London, Milan and Rome

www.cdi-international.com



Save resources. Remember the environment when printing

www.cdi-international.com

Founder and Company Owner

Establishing independent Executive Hospitality Recruitment Agency working mostly in Europe, the Middle East and Asia with partnership offices in Germany (Haystax) and New York City, U.S.A. (Vista-HI) Executive Search International Turkey Ltd.

08/1999 – 10/2003

www.esiglobal.cc

Managing Director and Company Owner

Building up license office for Executive Search International Orlando, USA in Istanbul for Turkey and the Middle East

08/1996 – 07/1999

Seoul Hilton, Seoul, Korea

06/1998 – 07/1999

Executive Assistant Manager

700 Rooms and Suites
 12 Food & Beverage outlets
 Banquet up to 3'500 guests
 1'000 staff

Chosen 1997 and 1998 best Hilton International Hotel in Asia Pacific

08/1996 – 06/1998

Seoul Hilton, Seoul, Korea

700 Rooms and Suites

Kyongju Hilton, Kyongju, Korea

320 Rooms and Suites

(Country) Director of Sales & Marketing Korea & Japan

50 staff to supervise

04/1989 – 08/1996

Kempinski Hotels and Resorts

08/1992 – 08/1996

Ciragan Palace Hotel Kempinski Istanbul, Turkey

www.ciragan-palace.com

Member Leading Hotels of the World

320 Rooms and Suites

Four F& B outlets, Banquet up to 1'500 guests

600 staff

Director of Sales & Marketing

15 staff to supervise

Member Pre-opening team

Akcam Sokak 20/2, 4. Levent 34330 – Istanbul, Turkey

Phone: + 90 (212) 281 02 60 (pbx) • +90 (212) 283 56 13 • e-mail: cdi@cdi-international.com

Strategic Partner of ESI Global Network with partners in Abu Dhabi, Istanbul, Los Angeles, London, Milan and Rome

www.cdi-international.com



Save resources. Remember the environment when printing

Chosen to support temporarily :
Pre-opening team Kempinski Airport Munich

04/1989 – 07/1992	<hr/> Hotel Vier Jahreszeiten Kempinski Munich, Germany www.kempinski-vierjahreszeiten.de Member Leading Hotels of the World 365 Rooms and Suites 3 F&B outlets Banquet up to 500 guests 400 staff
05/1991 – 07/1992	Director of Sales Heading the department, directly reporting to General Manager 8 Staff to supervise
10/1989 - 05/1991	Sales Manager
04/1989 – 09/1989	Assistant Sales Manager
<hr/>	
03/1985 – 03/1989	Hilton International
10/1987 – 03/1989	<hr/> Hilton International Worldwide Sales Office, Frankfurt, Germany Regional Sales Manager
03/1986 – 09/1987	<hr/> Hilton International Düsseldorf, Germany 374 Rooms and Suites Four F&B outlets Banquet up to 1'300 guests 280 staff Annual Revenue DM 30 Million Assistant Sales Manager
03/1985 – 02/1986	<hr/> Hilton International Germany Sales Management Trainee 4 months each at the Hilton Hotels in

Akcam Sokak 20/2, 4. Levent 34330 – Istanbul, Turkey
 Phone: + 90 (212) 281 02 60 (pbx) • +90 (212) 283 56 13 • e-mail: cdi@cdi-international.com

Strategic Partner of ESI Global Network with partners in Abu Dhabi, Istanbul, Los Angeles, London, Milan and Rome

www.cdi-international.com



Save resources. Remember the environment when printing

INTERSHIPS during Hotel Management School Lausanne (Each six months in spring/summer)

<u>1984</u>	<u>Hotel Vier Jahreszeiten Kempinski Munich, Germany</u> <u>www.kempinski-vierjahreszeiten.de</u> <i>Member Leading Hotels of the World</i> Front Office clerk, Sales and Marketing trainee
<u>1983</u>	<u>Hotel Beau Rivage, Geneva, Switzerland</u> <u>www.beau-rivage.ch</u> Restaurant and Banquet Waiter , amongst others in the restaurant "Le Chat Botté", 1 * Guide Michelin
<u>1982</u>	<u>Hotel Noga Hilton, Geneva, Switzerland</u> <i>Now Grand Kempinski Geneva</i> Kitchen Trainee in Banquet, Coffee Shop, Pastry and Restaurant "Le Cygne", 1 * Guide Michelin

AFFILIATIONS:

<u>Since 2011</u>	<u>Ozyegin University, Istanbul, Turkey</u> Member Advisory Board for the Hotel Management Program
<u>Since 2005</u>	<u>German Chamber of Commerce, Istanbul, Turkey</u> Member
<u>Since 2003</u>	<u>Hotel Management School Lausanne</u>

Akcam Sokak 20/2, 4. Levent 34330 – Istanbul, Turkey
Phone: + 90 (212) 281 02 60 (pbx) • +90 (212) 283 56 13 • e-mail: cdi@cdi-international.com

Strategic Partner of ESI Global Network with partners in Abu Dhabi, Istanbul, Los Angeles, London, Milan and Rome

www.cdi-international.com



Save resources. Remember the environment when printing

Alumni Chapter Turkey
www.aehl.org
President (“Stammvater”)

Since 1993

 Rotary International
www.istanbulrotary.org
Member Istanbul Rotary Club

QUALIFICATIONS & TRAININGS:

- 2013 Guest Speaker Rotana Worldwide HR conference in Dubai
www.rotana.com
- 2012 Panel Speaker at Nassauer Hof, Wiesbaden, Germany
“How to recruit tomorrow’s young talents”
Organized by Hotel Nassauer Hof “*Member Leading Hotels of the World*” and hospitalityInside www.hospitalityInside.com
- 2008 Delegate of AIPAC conference in Washington, D.C.
Guest Speaker Hillary Clinton, Barack Obama, John McCain,
Condoleezza Rice
- 2007 Hannover Trade Fair, Germany
Panel Speaker :
“Turkish bilateral relations and beyond”
*Forum was opened by German Chancellor Dr. Angela Merkel
and Turkish Prime Minister Tayyip Erdogan*
- 2004 Profiles International, Wacco, Texas USA
Certified Trainer in Psychometric Screening through
workshops in Frankfurt and Istanbul
- 1995 Cornell University, Ithaca, NY, U.S.A.
Summer courses:

Akcam Sokak 20/2, 4. Levent 34330 – Istanbul, Turkey
Phone: + 90 (212) 281 02 60 (pbx) • +90 (212) 283 56 13 • e-mail: cdi@cdi-international.com

Strategic Partner of ESI Global Network with partners in Abu Dhabi, Istanbul, Los Angeles, London, Milan and Rome

www.cdi-international.com



Save resources. Remember the environment when printing

- Yield Management,
 - Operational Decision Making
- (Sponsored by Kempinski Hotels & Resorts)**

1994
 Cornell University, Ithaca, NY, U.S.A
 Summer course:
 ➤ Financial Management for Non-Financial Manager
(Sponsored by Kempinski Hotels & Resorts)

EDUCATION:

1981 – 1985
 Hotel Management School, Lausanne, Switzerland
 Diploma, Bachelor of Science in Hotel Management

1972 – 1981
 High School, Plettenberg, Germany
 Graduated (Abitur, University Entrance level)

1968 – 1972
 Grammar School, Plettenberg, Germany

PERSONAL DATA:

Date of Birth	: July 21 st 1962, Bonn, Germany
Marital Status	: Married, wife Turkish citizen, no dependants
Citizenship	: German
Languages	: German (Mother tongue)
	English Spoken and written fluently
	French Spoken
	Turkish Basic knowledge

Akcam Sokak 20/2, 4. Levent 34330 – Istanbul, Turkey
 Phone: + 90 (212) 281 02 60 (pbx) • +90 (212) 283 56 13 • e-mail: cdi@cdi-international.com

Strategic Partner of ESI Global Network with partners in Abu Dhabi, Istanbul, Los Angeles, London, Milan and Rome

www.cdi-international.com



Save resources. Remember the environment when printing

CDI has made every effort to provide accurate information on the applicant whose name is included herein; however, it cannot warrant the accuracy of the information that is included on the resume. We encourage prospective employers to verify to their own satisfaction the information provided, CDI cannot be held liable for damages resulting from candidates. "The Age Discrimination in the US Employment Act of 1967 prohibits discrimination on the basis of age with respect to individuals who are at least 40 years of age." The conditions agreed to are also valid and payable in full if this CDI candidate is offered and accept an employment with the client or a subsidiary company within 24 months of this introduction. This also applies to candidates who may have worked for your company in the past and/or are personally known to executives or your staff but have not been approached by them and when he/she may have at one point sent his/her own credentials directly to you and/or your company but has not yet been approached by you and/or your company. In case CDI or its subsidiaries will receive no feedback whatsoever after the introduction of the candidate within 5 working days CDI will take the liberty to introduce this resume to other potential employers. The resume or curriculum vitae and any accompanying document is the **property of CDI** and must not be passed to any third party without prior permission.

This notice should not be removed !



http://www.youtube.com/watch?v=XjSxklD4oQc&feature=player_embedded

Akcam Sokak 20/2, 4. Levent 34330 – Istanbul, Turkey

Phone: + 90 (212) 281 02 60 (pbx) • +90 (212) 283 56 13 • e-mail: cdi@cdi-international.com

Strategic Partner of ESI Global Network with partners in Abu Dhabi, Istanbul, Los Angeles, London, Milan and Rome

www.cdi-international.com



Save resources. Remember the environment when printing